

INDIRA GANDHI GOVERNMENT COLLEGE PANDARIA, DISTT.- KABIRDHAM (C.G.)
ANNUAL TEACHING PLAN 2022-23
DEPARTMENT OF COMMERCE

NAME OF TEACHER:- Sangeeta Nirmalkar (Guest Lectrer)

Month	Teaching Plan		Teaching Plan		Status	Teaching Aids
	M.com 2ND semester Subject		M.com 4TH semester Subject			
JAN.	BUSINESS ECONOMICS PAPER - VI	UNIT-1 :- Cost Theory and Estimation, economic value analysis, Short and long run cost functions-their nature, shape and interrelationship; Law of variable proportions;- Law of returns to scale	ADVERTISING & SALES MANAGEMENT Paper A Second	Unit -1 :- Introduction: Concept, Scope, Objectives and Functions of Advertising, Role of Advertising in marketing mix and the advertising process. Legal, ethical and social aspects of advertising.	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4.problem Solving
JAN.	TAX PLANNING AND MANAGEMENT Paper -VIII	Unit -1:- Calculation of taxable income and tax of Firm and Companies.	MARKETING RESEARCH Paper A Third	Unit -1 :- Marketing Research: An Introduction; Marketing Decisions; Marketing Research and Information System	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4.problem Solving
FEB.	BUSINESS ECONOMICS PAPER - VI	UNIT-2 :- Price Determination under Different Market Conditions: Characteristics of different market structures; Price determination and firm equilibrium in short-run and longrun under perfect competition, monopolistic competition, oligopoly and monopoly,	ADVERTISING & SALES MANAGEMENT Paper A Second	Unit - II :- Pre-launch Advertising Decisions: determination of target audience, Advertising Media and their choice. Advertising messages, layout of advertisement and Advertising Appeal, Advertising Copy.	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4.problem Solving
FEB.	TAX PLANNING AND MANAGEMENT Paper -VIII	Unit - II :- Return of Income, Provisional Regular, Expert and emergency assessment, Re opening of assessment.	MARKETING RESEARCH Paper A Third	Unit - II :- Marketing Research Methodology, Research Design.	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4.problem Solving
MAR.	BUSINESS ECONOMICS PAPER - VI	UNIT-3 :- Pricing Practices: Methods of price determination in practice; pricing of multiple products; priceis crmination; International priceis crmination and dumping; Transfer pricing.	ADVERTISING & SALES MANAGEMENT Paper A Second	Unit - III :- Promotional Management: Advertising Department, Role of Advertising Agencies and their Selection, Advertising Budget, Evaluation of Advertising Effectiveness.	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4.problem Solving
MAR.	TAX PLANNING AND MANAGEMENT Paper -VIII	Unit - III :- Concept of tax Planning ; Tax avoidance and tax evasions ; Tax planning with reference of location, nature and form of organization of new	MARKETING RESEARCH Paper A Third	Unit - III :- Organization of Marketing Research. Specialized areas of application of marketing research.	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4problem Solving
APR.	BUSINESS ECONOMICS PAPER - VI	UNIT-4 :- Business Cycles: Nature and phases of la business. cycle; The orles of business cycles- psychological, profit, monetary, innovation, cobweb, Samuelson and Hicks theories	ADVERTISING & SALES MANAGEMENT Paper A Second	Unit - IV :- Personal Selling: Meaning and Importance of Personal Selling. - Difference between Personal Selling, Advertising and Sales Promotion. Methods and Procedure of Personal Selling.	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4problem Solving
APR.	TAX PLANNING AND MANAGEMENT Paper -VIII	Unit - IV Tax planning to capital structure, decision dividend policy; inter corporate dividends and bonus shares.	MARKETING RESEARCH Paper A Third	Unit - IV :- Specialized Techniques of Marketing Research. Motivation Research.	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4problem Solving

MAY.	BUSINESS ECONOMICS PAPER - VI	UNIT - 5 - I: Inflation: Definition, Characteristics and types; Inflation In terms of dem and pull and cost - push factors; Effects of Inflation.	ADVERTISING & SALES MANAGEMENT Paper A Second	Unit - V Sales Management: Concept of Sales Management, Objectives and Functions of Sales Management, Sales Management of sales force and sales force objectives, sales force recruitment - Selection, Training, Compensation and Evaluation.	Completed	1. Chalk And Talk Method 2. Flip The Class 3. group Discussion 4. Problem Solving
MAY.	TAX PLANNING AND MANAGEMENT Paper - VIII	Unit - V - I: Preparation of income tax returns, Computation of income tax, Tax deduction at source/ Advance payment of tax.	MARKETING RESEARCH Paper A Third	Unit - V - I: Advertising Research Planning and procedure, New Product research.	Completed	1. Chalk And Talk Method 2. Flip The Class 3. group Discussion 4. Problem Solving

Note: (1) Remedial and Tutorial class will be organised according to time table.
 (2) Presentation/ Seminar/ Group discussion also take according as per plan. Co-curricular activities and Extra curricular activities are also organised as per


 Teacher Sign

Principal Sign

INDIRA GANDHI GOVERNMENT COLLEGE PANDARIA, DISTT.- KABIRDHAM (C.G.)
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DEPARTMENT OF COMMERCE

NAME OF TEACHER:- Miss Sangeeta Nirmilkar (Guest Lectrer)

Mont	Subject	M.com I Semester		Subject	M.com III Semester		Status	Teaching Aids
		Teaching Plan			Teaching Plan			
JUL.	MANAGERIAL ECONOMICS PAPER-I Income Tax Law and Accounts Paper -Third	UNIT-1 :- Nature and Scope of Managerial, Economics: Objective of a firm; Economics theory and managerial theory; Managerial economist's role and responsibilities.	UNIT-1 :- Law relating to Income tax: Brief study of the main provisions of the Indian Income Tax Act. Important definitions: Income exempted from tax, Residence and Tax liability.	ORGANIZATIONAL BEHAVIOUR Paper - Second	UNIT-1 :- Organizational behaviour: <i>concept and significance</i> , Relationship between management and organizational behaviour; Emergence and ethical perspective; Attitudes; Perception; Learning; Personality; Transactional analysis.	Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving	
JUL.	MANAGERIAL ECONOMICS PAPER-I Income Tax Law and Accounts Paper -Third	UNIT-2 :- Fundamental economic concepts-Incremental principle, opportunity cost principle, discounting principle, equimarginal principle	UNIT-1 :- Accounting for managerial decisions Paper - V	ORGANIZATIONAL BEHAVIOUR Paper - Second	UNIT 1 :- Break-even-analysis; Assumptions and practical applications of break-even-analysis; cost volume profit analysis; Decisions regarding sales-mix, make or buy decisions and discontinuation of a product line etc.	Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving	
AUG.	MANAGERIAL ECONOMICS PAPER-I Income Tax Law and Accounts Paper -Third	UNIT-3 :- Demand Analysis: Individual and Market demand functions Law of demand; determinants of demand; Elasticity of demand-its meaning and Importance, Price elasticity; Income elasticity and cross elasticity; Using elasticity in managerial decisions.	UNIT-2 :- Accounting for managerial decisions Paper - V	ORGANIZATIONAL BEHAVIOUR Paper - Second	UNIT-2 :- Leadership: Concept; Leadership styles; Theories - trait theory, behavioural theory, Fielder's contingency theory; Hersey and Blanchard's situational theory; Managerial grid; Likert's four systems of leadership.	Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving	
AUG.	MANAGERIAL ECONOMICS PAPER-I Income Tax Law and Accounts Paper -Third	UNIT-3 :- Demand Analysis: Individual and Market demand functions Law of demand; determinants of demand; Elasticity of demand-its meaning and Importance, Price elasticity; Income elasticity and cross elasticity; Using elasticity in managerial decisions.	UNIT-2 :- Analyzing financial Statements: Method, objects and ratio analysis.	ORGANIZATIONAL BEHAVIOUR Paper - Second	UNIT-2 :- Organizational Conflict: Dynamics and management; Sources, patterns, levels, and types of conflict; Traditional and modern approaches to conflict; Functional and dysfunctional organizational conflicts; Resolution of conflict.	Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving	
SEP.	MANAGERIAL ECONOMICS PAPER-I Income Tax Law and Accounts Paper -Third	UNIT-3 :- Demand Analysis: Individual and Market demand functions Law of demand; determinants of demand; Elasticity of demand-its meaning and Importance, Price elasticity; Income elasticity and cross elasticity; Using elasticity in managerial decisions.	UNIT-3 :- Depreciation and Development allowance, Calculation of taxable Income under the head: Business and Profession, capital gains, Income from other sources.	ORGANIZATIONAL BEHAVIOUR Paper - Second	UNIT-3 :- Cash flow analysis and Fund flow analysis.	Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving	
SEP.	MANAGERIAL ECONOMICS PAPER-I Income Tax Law and Accounts Paper -Third	UNIT-4 :- Theory of consumer Choice: Cardinal utility approach, Indifference approach, revealed preference and theory of consumer choice under risk; Demand estimation for major consumer durable and non-durable products. Demand forecasting tech. technique.	UNIT-4 :- Accounting for managerial decisions Paper - V	ORGANIZATIONAL BEHAVIOUR Paper - Second	UNIT-IV :- Interpersonal and Organizational Communication: Concept of two-way communication; Communication process; Barriers to effective communication; Types of organizational communication; Improving communication; Transactional analysis in communication.	Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving	
OCT.	MANAGERIAL ECONOMICS PAPER-I Income Tax Law and Accounts Paper -Third	UNIT-4 :- Theory of consumer Choice: Cardinal utility approach, Indifference approach, revealed preference and theory of consumer choice under risk; Demand estimation for major consumer durable and non-durable products. Demand forecasting tech. technique.	UNIT-4 :- Accounting for managerial decisions Paper - V	ORGANIZATIONAL BEHAVIOUR Paper - Second	UNIT-IV :- Interpersonal and Organizational Communication: Concept of two-way communication; Communication process; Barriers to effective communication; Types of organizational communication; Improving communication; Transactional analysis in communication.	Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving	

OCT.	Income Tax Law and Accounts Paper -Third	Unit - IV :- Set off and carry forward of losses, Deduction from Gross Total Income Calculation of taxable Income and tax of an individual, and Hindu undivided Families.	Accounting for managerial decisions Paper - V	UNIT-4 :- Contemporary Issues in Management Accounting; Value chain analysis; Activity based costing, Quality costing, Target and Metrics costing.	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4.Problem Solving
NOV. &	MANAGERIAL ECONOMICS PAPER-I Income Tax Law and Accounts Paper -Third	UNIT-5 :- Production Theory: Production function-production with one and two variable inputs, Stages of production; Economics of scale; Estimation of production function.	ORGANIZATIONAL BEHAVIOUR Paper - Second Accounting for managerial decisions Paper - V	Unit - V :- Organizational Development: Concepts, Need for change, resistance to change; Theories of planned change; Organizational diagnosis; Organizational Development Intervention. UNIT-5 :- Reporting to Management: Objectives of reporting, reporting needs at different managerial levels; Types of reports; modes of reporting; reporting at different levels of management.	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4.Problem Solving
DEC. & NOV. & DEC.	Income Tax Law and Accounts Paper -Third	Unit - V :- Appeals & Revisions Reference of High Court and Supreme court, offences & penalties, Income tax authorities.			Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4.Problem Solving

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ANNUAL TEACHING PLAN 2022-23
DEPARTMENT OF COMMERCE

Name Of Teacher :- miss sangeeta Nirmalkar (Guess Lectrer)

Month	Subject	B.COM 1ST YEAR		B.COM 2ND YEAR		Subject	B.COM 3RD YEAR		Status	Teaching Aids
		Teaching Plan	Subject	Teaching Plan	Subject		Teaching Plan	Subject		
July & August	BUSINESS MATHEMATICS (Paper Code-1114) PAPER - II	UNIT-1 Calculus (Problem and Theorems involving trigonometrically ratios are not to be done) Differentiation: Partial derivatives up to second order; Homogeneity of function and Euler's theorem; Maximum and Minimum; cases of one variable involving second or higher order Derivatives; Logarithm's	Group - II - Business Management PAPER - I PRINCIPLES OF BUSINESS MANAGEMENT	UNIT-1 Introduction: Concept, nature, process, and significance of management; management roles (Mintzberg); an overview of functional areas of management; Development management thought; Classical and neo-classical systems; Concept approaches	PAPER - II INDIRECT TAXES	UNIT-1 Central Excise: Nature and scope of Central Excise; Important terms and definitions under the Central Excise Act; General procedures of central excise; Clearance and excisable goods; Concession to small scale industry under Central Excise Act.	Completed	1. Chalk And Talk Method 2.Flip The Class 3.Group Discussion 4.Problem Solving		
July & August	GROUP - III BUSINESS ENVIRONMENT (Paper Code-1117) PAPER - I	UNIT-1 Indian Business Environment: Concept, components, and importance Economic Trends (overview); Income; Savings and Investment; Industry; Trade and balance of payments; Money; Finance; Prices.	Group - III - Applied Economics PAPER - I BUSINESS STATISTICS	UNIT-1 Introduction : Statistics as a subject; Descriptive Statistics - compared to Inferential Statistics; Types of data; Summation operations; Rules of Sigma E operations; Analysis of University Data; Construction of a frequency distribution; Concept of central tendency.	OPTIONAL GROUP B (Marketing Area) PAPER - I PRINCIPLES OF MARKETING	UNIT-1 Introduction: Nature and scope of marketing; Importance of marketing as a business function, and in the economy; Marketing concepts - traditional and modern; Selling vs. marketing; Marketing mix; Marketing environment.	Completed	1. Chalk And Talk Method 2.Flip The Class 3.Group Discussion 4.Problem Solving		
July & August	BUSINESS ECONOMICS (Paper Code-1118) PAPER - II	UNIT-1 Introduction: Basic problems of an economy; Working of price mechanism. Elasticity of Demand: Concept and measurement of elasticity of demand; Price, Income and cross elasticity's Average revenue, marginal revenue, and elasticity of demand.	Group - III - Applied Economics PAPER - II FUNDAMENTALS OF ENTREPRENEURSHIP	UNIT-1 Introduction : The entrepreneur; Definition; Emergence of entrepreneurial class; Theories of entrepreneurship; Role of socio - economic environment; Character- stics.	(Marketing Area) PAPER - II INTERNATIONAL MARKETING	UNIT-1 International Marketing: Nature, definition, and scope of international marketing; Domestic marketing vs. International marketing; International environment external and internal.	Completed	1. Chalk And Talk Method 2.Flip The Class 3.Group Discussion 4.Problem Solving		
September & October	BUSINESS MATHEMATICS (Paper Code-1114) PAPER - II	UNIT -II Matrices and Determinants: Definition of a matrix, Types of matrices, Algebra of Matrices; Properties of Determinants; Calculation of values of determinants up to third order; Ad joint of a matrix; elementary ro Row or column operations; Finding Inverse of a Matrix through adjoin and elementary Row or column	Group - II - Business Management PAPER - I PRINCIPLES OF BUSINESS MANAGEMENT	UNIT-II Planning: Concept, process and types. Decision making - concept and Bounded rationality; Management by objectives; corporate planning; Environment analysis and diagnosis; Strategy formulation.	PAPER - II INDIRECT TAXES	UNIT-II State Excise, GENVAT. Detail study of State Excise during calculation of Tax.	Completed	1. Chalk And Talk Method 2.Flip The Class 3.Group Discussion 4.Problem Solving		
September & October	GROUP - III BUSINESS ENVIRONMENT (Paper Code-1117) PAPER - I	UNIT-II Problems of Growth: Unemployment; Poverty; Regional Imbalances; Social Injustices; Inflation; Parallel economy; Industrial sickness.	Group - III - Applied Economics PAPER - I BUSINESS STATISTICS	UNIT-II Dispersion - and their measures; Partition values; Moments; Skewness and measures; Kurtosis and measures.	OPTIONAL GROUP B - (Marketing Area) PAPER - I PRINCIPLES OF MARKETING	UNIT-II Consumer Behavior and Market Segmentation: Nature, scope, and significance of consumer behavior; Market segmentation - concept and Importance; Bases for market segmentation.	Completed	1. Chalk And Talk Method 2.Flip The Class 3.Group Discussion 4.Problem Solving		

September & October	BUSINESS ECONOMICS (Paper Code-1118) PAPER - II	UNIT-II Production Function; Law of variable proportions; Iso-quant; Expansion path; Returns to scale; Internal and external economies and diseconomies.	Group - III - Applied Economics PAPER - II FUNDAMENTALS OF ENTREPRENEURSHIP	UNIT-II Promotion of a Venture, Opportunities analysis; External environmental analysis economic, social and technological; Competitive factors; Legal requirements for establishment of a new unit, and raising of funds; Venture capital sources and documentation required.	(Marketing Area) PAPER - II INTERNATIONAL MARKETING	UNIT-II Identifying and Selecting Foreign Market: Foreign market entry mode decisions. Product planning for International Market: Product design; Standardization vs. adaptation; Branding and packaging; Labeling and quality issues; after sales service. International Pricing: Factors influencing international price; Pricing process-process and methods; International price quotation and payment terms.	Completed	1. Chalk And Talk Method 2.Flip The Class 3.Group Discussion 4.Problem Solving
	BUSINESS MATHEMATICS (Paper Code-1114) PAPER - II	UNIT-III Linear programming Formulation of LP: Graphical method of solution; Problems relating to two variables including the case of mixed constraints; Cases having no solutions, unbounded solution and redundant constraints. Transport problem, Ratio & Proportion.	Group - II - Business Management PAPER - I PRINCIPLES OF BUSINESS MANAGEMENT	UNIT-III Organizing: Concept, nature, process and significance; Authority and resident relationships; Centralization and decentralization; Departmentalization; Organization structure - forms and contingency factors.	INDIRECT TAXES	UNIT-III Customs : Role of customs in International trade; Important terms and definitions goods; Duty Exporter; Foreign going vessel; Aircraft goods; Import; Import Manifest; Importer; Prohibited goods; Shipping bill; Store bill of lading; Export manifest; Letter of credit; Kinds of duties - basic, auxiliary, additional or countervailing; Basics of levy- ad valorem, specific duties; Prohibition of export and import of goods.	Completed	1. Chalk And Talk Method 2.Flip The Class 3.Group Discussion 4.Problem Solving
November	GROUP - III BUSINESS ENVIRONMENT (Paper Code-1117) PAPER - I	UNIT-III Role of Government: Monetary and fiscal policy; Industrial policy; Industrial licensing, Privatization; Evaluation; Export-import policy; Regulation of foreign investment; Collaborations in the light of recent changes.	Group - III - Applied Economics PAPER - I BUSINESS STATISTICS	UNIT-III Analysis of Bivariate Data: Linear regression two variables and correlation	(Marketing Area) PAPER - I PRINCIPLES OF MARKETING	UNIT-III Product: Concept of product, consumer, and industrial goods; Product planning and development; Packaging role and functions; Brand name and trade mark; after sales service; Product life cycle concept. Price: Importance of price in the marketing mix; Factors affecting price of a product.	Completed	1. Chalk And Talk Method 2.Flip The Class 3.Group Discussion 4.Problem Solving
	BUSINESS ECONOMICS (Paper Code-1118) PAPER - II	UNIT-III Theory of Costs: Short-run and long-run cost curves - traditional and modern approaches. Market Structures I Market structures and business decisions; Objectives of a business firm.	Group - III - Applied Economics PAPER - II FUNDAMENTALS OF ENTREPRENEURSHIP	UNIT-III Entrepreneurial Behavior: Innovation and entrepreneur; Entrepreneurial behavior and Psycho - Theories, Social responsibility	(Marketing Area) PAPER - II INTERNATIONAL MARKETING	UNIT-III Promotion of Product/Services Abroad: Methods of international promotion; Direct mail and sales literature; Advertising; Personal selling; Trade fairs and exhibitions.	Completed	1. Chalk And Talk Method 2.Flip The Class 3.Group Discussion 4.Problem Solving
December	BUSINESS MATHEMATICS (Paper Code-1114) PAPER - II	UNIT-IV Compound Interest and Annuities: Certain different type of interest rates; Concept of present value and Amount of a sum; Type of annuities; Present value and debentures, Problems relating to sinking funds.	Group - II - Business Management PAPER - I PRINCIPLES OF BUSINESS MANAGEMENT	UNIT-IV Motivating and Leading People at work: Motivation - concept; Theories Herzberg, McGregor, and Ouchi; Financial and non- financial incentives. Leadership - concept and leadership styles; Leadership theories (Tranemb Schmidt); Likert's System Management;	PAPER - II INDIRECT TAXES (Paper Code-1154)	UNIT-IV Central Sales Tax: Important terms and definitions under the Central Sales Tax Act 1956 - Dealer, declared good, place of business, sale, sale price, turnover, year, appropriate authority; Nature and scope of Central Sales Tax Act; Provisions relating to inter-state sales;	Completed	1. Chalk And Talk Method 2.Flip The Class 3.Group Discussion 4.Problem Solving
	GROUP - III BUSINESS ENVIRONMENT (Paper Code-1117) PAPER - I	UNIT-IV Review of Previous Plans, the current five Year Plan, major Policy, Resources Allocation.	Group - III - Applied Economics PAPER - I BUSINESS STATISTICS	UNIT-IV Index Number: Meaning, types, and uses; Methods of Constructing price and quantity indices (simple and aggregate); Tests of adequacy; Chain - base index numbers;	OPTIONAL GROUP B (Marketing Area) PAPER - I PRINCIPLES OF MARKETING	UNIT-IV Distributions Channels and Physical Distribution; Distribution channels - Concept and role; Types of distribution channels; Factors affecting choice of a distribution channel; Retailer and wholesaler; Physical distribution of goods; Transportation,	Completed	1. Chalk And Talk Method 2.Flip The Class 3.Group Discussion 4.Problem Solving

December	BUSINESS ECONOMICS (Paper Code-1118) PAPER - II	UNIT-IV Market Structures a. Monopolistic Competition : Meaning and characteristics; Price and output determination under monopolistic competition; Product differentiation under Selling costs; Comparison with perfect competition; Excess capacity under monopolistic competition. b. Oligopoly: Characteristics, Indeterminate pricing and output; Classical models of oligopoly; Price leadership; Collusive oligopoly	Group - III - Applied Economics PAPER - II FUNDAMENTALS OF ENTREPRENEURSHIP	UNIT-V Entrepreneurial Development Programs (EDP), EDP: their role, relevance, and significance; Role of Government in organizing EDPs; Critical evaluation.	(Marketing Area) PAPER - III INTERNATIONAL MARKETING	UNIT-V International Coordination: Distribution channels and logistical decisions; Selection and appointment of foreign sales agents.	Completed	1. Check And Task 2. Mid 3. Group 4. Problem Solving
January & February	BUSINESS MATHEMATICS (Paper Code-1114) PAPER - II	Unit - V Averages, percentages, commission brokerage, profit and loss	Group - II - Business Management PAPER - I PRINCIPLES OF BUSINESS MANAGEMENT	UNIT-V Managerial Control: Concept and process; Effective control system; Technical control - traditional and modern; nature, and process of planned resistance to change; emerging horizons of management in a environment.	PAPER - II INDIRECT TAXES	UNIT-V Sales Commercial Tax (Disadvantages) Collection, Registration, Tax liability, Procedure of Calculation & Collection of Tax, Penalties & Production calculation of Tax. VAT: Preliminary knowledge.	Completed	1. Check And Task 2. Mid 3. Group 4. Problem Solving
January & February	GROUP - III BUSINESS ENVIRONMENT (Paper Code-1117) PAPER - I	UNIT-V International Environment: International trading environment (overview); Trends in world trade and the problems of developing countries; Foreign trade and economic growth; International economic groupings; International economic institutions - GATT, WTO World Bank, IMF; FDI, Counter trade.	Group - III - Applied Economics PAPER - I BUSINESS STATISTICS	UNIT-V Forecasting and Methods: Forecasting - concept, types and importance; General approach to forecasting; Methods of forecasting; Demand; Industry Vs Company sales forecast; Factors affecting company sales. Theory of Probability: as a concept.	OPTIONAL GROUP B (Marketing Area) PAPER - I PRINCIPLES OF MARKETING	UNIT-V Promotion: Methods of promotion; Optimum promotion mix; Advertising media - their relative merits and limitations; Characteristics of an effective advertisement; Personal selling; Selling as a career; Classification of successful sales person; Functions of salesman.	Completed	1. Check And Task 2. Mid 3. Group 4. Problem Solving
January & February	BUSINESS ECONOMICS (Paper Code-1118) PAPER - II	UNIT-V Factor Pricing: i. Marginal productivity theory and demand for factors; Nature of supply of factor inputs; Determination of wage rates under perfect competition and monopoly; Exploitation of labor. Factor pricing: ii. Rent concept, Ricardian and modern theories of Rent quitrent.	Group - III - Applied Economics PAPER - II FUNDAMENTALS OF ENTREPRENEURSHIP	UNIT-V Role of Entrepreneur: Role of an entrepreneur in economic growth as an innovator, generation of employment opportunities, comprehensive and supplementing economic growth; Finding about social stability and balanced regional development of industries; Role in export promotion	(Marketing Area) PAPER - II INTERNATIONAL MARKETING	UNIT-V Export Policy and Practices in India: Edin policy - an overview; Trends in India's foreign trade; Steps in starting an export business; Product selection; Market selection; Export pricing; Export finance; Documentation; Export procedures; Export assistance and incentives	Completed	1. Check And Task 2. Mid 3. Group 4. Problem Solving

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INDIRA GANDHI GOVERNMENT COLLEGE PANDARIA, DISTT.- KABIRDHAM (C.G.)
ANNUAL TEACHING PLAN 2022-23
DEPARTMENT OF COMMERCE

NAME OF TEACHER :: VICKY SINHA (GUEST LECTURER)

Month	Subject	B.COM 1ST YEAR		Subject	B.COM 2ND YEAR		Subject	B.COM 3RD YEAR		Status	Teaching Aids
		Teaching Plan	Teaching Plan		Teaching Plan	Teaching Plan					
July & August	GROUP - I FINANCIAL ACCOUNTING PAPER - I	UNIT-1 Meaning and Scope of Accounting: Need, development, and definition, objectives of accounting, difference between Book-keeping and accounting; Branches of accounting; Accounting Principles, Accounting Standard: International accounting Standard only outlines, Accounting Standard in India. Accounting Transaction: Accounting cycles Journal Rules of debit & Credit, Compound Journal Entry opening Entry Relationship Between Journal & Ledger, Capital & Revenue: Classification	Group - I - Accounting PAPER - I CORPORAT ACCOUNTING	UNIT- 1 Issue, Forfeiture, and Re-Issue of Shares; Redemption of preference shares; Issue and redemption of debentures.	PAPER - I INCOME TAX	UNIT-1 Basic Concepts : Income, agricultural Income, casual Income, assessment year, previous year, Gross total Income, total Income, person. Basis of charge: Scope of total Income, residence and tax liability, Income which does not form part of total Income.	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4.Problem Solving			
July & August	GROUP - II BUSINESS COMMUNICATION PAPER - I	UNIT-1 Introducing Business Communication: Definitions, concept and significance of communication, Basic forms of effective communication models and process principles of effective communication; Theories of communication; Audience analysis- Self-Development and Communication: Development of positive personal attitudes, SWOT analysis; Vote's model of interdependence; Whole communication.	Group - II - Accounting PAPER - II COST ACCOUNTING	UNIT-1 Introduction: Nature and scope of cost accounting; Cost concepts and classification; Methods and techniques; Installation of costing system; Concept of cost audit. Accounting for Material; Material Control; Concept and techniques; Pricing of material issues; Treatment of material losses.	PAPER - III MANAGEMENT ACCOUNTING	UNIT-1 Management Accounting :-Ratio analysis; Classification of ratios - Profitability ratios, turnover ratios, liquidity ratios, turnover ratios; Advantages of ratio analysis; Limitations of accounting ratios.	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4.Problem Solving			
July & August	BUSINESS REGULATOR FRAME WORK PAPER - II	UNIT-1 Classification; Offer and acceptance; Capacity of parties to contract, free consent, Consideration; Legality of object;subject- Agreement declared void; Performance of contract; Discharge of contract; Remedies for breach of contract	Group - II - Business Management PAPER - II COMPANY LAW	UNIT-1 Corporate personalities: Kinds of Companies, Nature & Scope, promotion on and incorporation of companies.	PAPER - IV AUDITING	UNIT-1 Introduction: Meaning and objectives of auditing; Types of audit; Internal audit. Audit Process: Audit programme; Audit note books; Working papers and evidences.	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4.Problem Solving			
September & October	GROUP - I FINANCIAL ACCOUNTING PAPER - I	UNIT-II Final accounts: Trial balance; Manufacturing account; Trading account; Profit and loss account; Balance sheet; Adjustment entries; Rectification of errors; Classification of errors; Location of errors; Rectification of errors; Suspense account; Effect on profit.	Group - I - Accounting PAPER - I CORPORAT ACCOUNTING	UNIT-II Final Accounts: Excluding computation of managerial remuneration, and disposal of profit; Liquidation of Company.	PAPER - I INCOME TAX	UNIT-II Heads of Income: Salaries; Income from house property.	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4.Problem Solving			
September & October	BUSINESS COMMUNICATION PAPER - I	UNIT-II Corporate Communication: Formal and Informal communication, networks; Grapevine; Miscommunication (Barriers); Improving communication; Practices in business communication; Group discussions; Mock Interviews; Seminars; Effective Listening exercises; Individual and group presentations and reports writing.	Group - I - Accounting PAPER - II COST ACCOUNTING	UNIT-III Cost Ascertainment: Unit costing; Job, batch and contract costing	PAPER - III MANAGEMENT ACCOUNTING	UNIT-III Funds Flow Statement as per Indian Accounting Standard 3, cash flow statement.	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4.Problem Solving			

September & October	BUSINESS REGULATOR REGULATORY WORK PAPER - II	UNIT-II Special Contracts; Indemnity; Guarantee; Bailment and pledge; Agency.	Group - II - Business Management PAPER - II COMPANY LAW	UNIT-II Memorandum of Association; Articles of Association; Prospectus; Shares; share capital - transfer and transmission.	PAPER - IV AUDITING	UNIT-II Internal Check System; Internal Control; Audits; Provisional Auditing; Verification of assets and liabilities.	Completed	1. Quiz And Talk Method 2.75p The Class 3. Group Discussion 4. Problem Solving
November	GROUP - I FINANCIAL ACCOUNTING (Paper Code-1113) PAPER - I	UNIT-III Depreciation, Provisions, and Reserves; Concept of depreciation; Causes of depreciation; Depreciation, depletion amortization, Depreciation accounting; Methods of recording depreciation; Methods for providing depreciation; Depreciation of different assets; Depreciation of replacement cost; Depreciation policy; as per Indian accounting Standard ; Provisions and Reserves; Accounts of Non-Trading Institutions	Group - I - Accounting PAPER - I CORPORATE ACCOUNTING	UNIT-III Valuation of Good will and contract costing.	PAPER - I INCOME TAX	UNIT-III Profit and gains of business or profession, including provisions relating to specific business; Capital gains, Income from other sources.	Completed	1. Quiz And Talk Method 2.75p The Class 3. Group Discussion 4. Problem Solving
November	GROUP - II BUSINESS COMMUNICATION PAPER - I	UNIT-III Writing Skills : Planning business messages; Rewriting and editing; The first draft; Reconstructing the final draft; Business letters and memo formats; Appearance request letters; Good news new letters; Persuasive letters; Sales letters; Collection letters; Office memorandum.	Group - I - Accounting PAPER - II COST ACCOUNTING	UNIT-III Cost Ascertainment: Unit costing; Job, batch and contract costing.	PAPER - III MANAGEMENT ACCOUNTING	UNIT-III Absorption and Marginal Costing; Marginal and differential costing as a tool for decision making - make or buy; Changes of product mix; Pricing; Break-even analysis; Exploring new markets; Shutdown decisions.	Completed	1. Quiz And Talk Method 2.75p The Class 3. Group Discussion 4. Problem Solving
November	BUSINESS REGULATOR REGULATORY WORK PAPER - II	UNIT-III Sale of Goods Act 1930: Formation of contracts of sale; Good and their Classification, price, Conditions, and warranties; ; Transfer of Classification, price, Conditions, and warranties; Transfer of property in goods; Performance of the contract of sales; Unpaid seller and his rights, sale by auction; Hire purchase agreement	Group - II - Business Management PAPER - II COMPANY LAW	UNIT-III Capital management - borrowing powers, mortgages and charges, debentures; Directors - Managing Director, whole time director, Appointment, Remuneration, and duties.	PAPER - IV AUDITING	UNIT-III Audit of Limited Companies - a. Company auditor - Appointment, powers, duties, and liabilities. b. Divisible profits and dividend. c. Auditor's report - standard report and qualified report. d. Special audit of banking companies. e. Audit of educational institutions. f. Audit of insurance companies.	Completed	1. Quiz And Talk Method 2.75p The Class 3. Group Discussion 4. Problem Solving
December	GROUP - I FINANCIAL ACCOUNTING PAPER - I	UNIT-IV Special Accounting Systems: Branch Accounts; Dependent branch; Debtors system, stock and debtor system; Hire-purchase and installment purchase system; Meaning of hire-purchase contract; Legal provision regarding hire-purchase contract; Accounting records for goods of substantial sale values, and accounting records for goods of small values; Installment purchase system; After sales	Group - II - Business Management PAPER - II COMPANY LAW	UNIT-IV Accounting for amalgamation of Companies as per Indian Accounting Standard 14; Accounting for internal reconstruction - including intercompany holdings and reconstruction schemes.	PAPER - I INCOME TAX	UNIT-IV Computation of Tax Liability: Set-off and carry forward of losses; Deduction from gross total income. Aggregation of income; Computation of total income and tax liability of and individual, HUF, and firm.	Completed	1. Quiz And Talk Method 2.75p The Class 3. Group Discussion 4. Problem Solving
December	GROUP - II BUSINESS COMMUNICATION PAPER - I	UNIT-IV Report Writing: Introduction to a proposal, short report and formal report, report preparation. Oral Presentation; Principles of oral presentation, factors affecting presentation, sales presentation, training presentation, conducting surveys , speeches to motivate, effective presentation skills.	Group - I - Accounting PAPER - II COST ACCOUNTING	UNIT-IV Operating costing; Process Costing - including inter-process profits, and joint and by-products.	PAPER - III MANAGEMENT ACCOUNTING	UNIT-IV Budgeting for profit Planning and control : Meaning of budget and budgetary control; Objectives; Merits and limitations; Types of budgets; Fixed and flexible budgeting; Control ratios; Zero base budgeting; Responsibility accounting; Performance budgeting.	Completed	1. Quiz And Talk Method 2.75p The Class 3. Group Discussion 4. Problem Solving

December	Business Structures Module 1 Weeks 1-3	UNIT 1: Negotiable Instrument Act 1881: Definition of negotiable instruments; Promissory note; Bill of exchange & cheque; Holder and holder in due course; Issuance of a cheque; Types of cheque; Negotiation; Dishour	Group - I - Business Management PAPER - I COMPANAY LAW	UNIT IV Company meetings - kinds, notice, quorum, voting, proxy, resolutions, minutes.	PAPER - IV ADDITIONAL	UNIT IV Investigation: investigation, audit of company accounts, a. When is audit is required, and b. When is a company's financial statements prepared c. Specifications & valuation of assets.	Completed	1. Club Meet TA 2. 17th Dec Class 3. Group Discussion 4. Problem Solving
January & February	Business Structures Module 2 Weeks 4-6	UNIT 2: Partnership Accounts: Essential characteristics of partnership; Partnership about final accounts; Adjustments after closing the accounts; Final Accounting entries; Goodwill; AS-22; Joint Life Policy; Change in Sharing Ratio.	Group - I - Accounting PAPER - I CONSOLIDATED ACCOUNTING	UNIT V Consolidated Balance Sheet of Holding companies with one subsidiary only; Final Account of Banking Companies.	PAPER - I INCOME TAX	UNIT V Tax Management: Tax deduction at source; Advance payment of tax; Assessment procedure; Tax planning for individuals; Tax evasion; Tax Auditors and Tax planning; Tax Administration: Auditors, assessors, inspectors.	Completed	1. Club Meet TA 2. 17th Dec Class 3. Group Discussion 4. Problem Solving
January & February	Business Structures Module 3 Weeks 7-9	UNIT 3: Non Verbal Aspects of Communicating Body Language - Chronics, Proxemics, Para Language, Effective Listening; Principles of Effective Listening; Factors Effecting Listening Exercises oral, written and video sections, improving skills.	Group - I - Accounting PAPER - II COST ACCOUNTING	UNIT V Cost Records: Integral and non - Integral systems; Reconciliation of cost and financial accounts; Break Even Point	PAPER - II MANAGEMENT ACCOUNTING	UNIT V Standard Costing and Variance Analysis: Meaning of standard cost and standard costing; Advantages and applications; Variance analysis - material; Labour and overhead (Two-way analysis); Variance.	Completed	1. Club Meet TA 2. 17th Dec Class 3. Group Discussion 4. Problem Solving
January & February	Business Structures Module 4 Weeks 10-12	UNIT 4: The Consumer Protection Act 1930: Salient features; Definition of consumer; Grievance redressal machinery; Foreign Exchange Management Act 2000: Definitions and main provisions; Right to Information Act 2005 (Main Provisions);	Group - II - Business Management PAPER - II COMPANAY LAW	UNIT V majority powers and minority rights; Prevention of oppression and mismanagement; Winding up - kinds and conduct.	PAPER - IV ADDITIONAL	UNIT V Recent Trends in Auditing: Nature and significance of cost audit; Tax audit; Management audit; Company auditing - Qualification, Appointment, Remuneration and liabilities.	Completed	1. Club Meet TA 2. 17th Dec Class 3. Group Discussion 4. Problem Solving

Note: (1) Remedial and Tutorial class will be organised according to time table.
(2) Presentation/ Seminar/ Group discussion also take according as per plan. Co-curricular activities and Extra curricular activities are also organised as per plan.

Blindly

INDIRA GANDHI GOVERNMENT COLLEGE PANDARIA, DISTT.- KABIRDHAM (C.G.)
ANNUAL TEACHING PLAN 2022-23
DEPARTMENT OF COMMERCE

NAME OF TEACHER:- VICKY SINHA (GUEST LECTURER)

Month	Subject	M.com II Semester		Subject	M.com IV Semester		Status	Teaching Aids
		Teaching Plan			Teaching Plan			
Jan .	SPECIALISED ACCOUNTING PAPER -VII	UNIT-1 :- Accounts of General Insurance Companies.		PRINCIPLE OF MARKETING Paper A First	Unit -1 :- Introduction – Meaning, nature, scope and importance of marketing; Marketing concept and its evolution; Marketing mix; Strategic marketing planning – an overview		Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving
Jan .	ADVANCE STATISTICS Paper-IX	UNIT-1 :- Statistical Decision Theory: Decision environment, Expected profit under uncertainty and assigning probabilities and utility theory.		INTERNATIONAL MARKETING Paper A Fourth	Unit -1 :- International Marketing: Meaning, Scope, benefits and difficulties of International Marketing; International marketing and Domestic Marketing, reasons for entering International marketing, International marketing environment; Identifying and selecting foreign market.		Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving
Jan .	Business Laws Paper – X	UNIT-1 :- SEBI Act-1992: Organization and objectives of SEBI, Functions and role of SEBI Rights and Power of SEBI.		PRINCIPLE OF MARKETING Paper A First	Unit -II :- Market Analysis and Selection – Marketing environment – macro and micro components and their impact of marketing decisions; Market segmentation and positioning; Buyer behavior; Consumer versus organizational buyers; Consumer decision – making process		Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving
Feb.	SPECIALISED ACCOUNTING PAPER -VII	UNIT-2 :- Accounts of Banking Companies.		INTERNATIONAL MARKETING Paper A Fourth	Unit -II :- Foreign market entry mode: Product designing, standardization Vs. Adaptation; Branding, Packaging and Labeling.		Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving
Feb.	ADVANCE STATISTICS Paper-IX	UNIT-2 :- Statistical Estimations. And Testory: Point and Intervals Estimation of population Mean, proportion and variance Statistical Testing-Hypothesis and Errors, Sample size-Large and Small Sampling test Z tests, T Tests & F Tests.		PRINCIPLE OF MARKETING Paper A First	Unit -III :- Product Decisions – Concept of a product; Classification of products; Major product decisions; Product line and product mix; Branding; Packaging and labelling ; Product lifecycle – strategic implications ; New product development and consumer adoption process.		Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving
Feb.	Business Laws Paper – X	UNIT-2 :- MRT Act 1969: Monopolistic Trade Practice Meaning, essentials, Restrictive Trade Practices-Meaning, Unfair trade practice, MRTP commission of offences and Penalties.		INTERNATIONAL MARKETING Paper A Fourth	Unit -III :- Quality Issues and after sales service; International pricing; International price quotation; payment terms and methods of payment.		Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving

MAR.	SPECIALISED ACCOUNTING PAPER - VII	UNIT 3 :- Accounts of Public Utility concerns: Double Accounts System.	PRINCIPLE OF MARKETING Paper A First	Unit - IV :- Pricing Decisions - Factors affecting price determination; Pricing policies and strategies; Discounts and rebates.	Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving
MAR.	ADVANCE STATISTICS Paper - IX	UNIT 3 Association of Attributes: Two Attributes, consistency of data, measurement of Association of Attributes - Percentage method, Co-efficient of Association, Comparison of Actual and (you know) Expected frequency's & Issuery Association.	INTERNATIONAL MARKETING Paper A Fourth	Unit - IV :- Promotion of products and services abroad; International channels of distribution; Selection and appointment of foreign sales agents; Logistic decision.	Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving
MAR.	Business Laws Paper - X	UNIT 3 :- Consumer Protection Act 1986: Needs of Act, Rights of consumers, Objectives of Act, Grievance redressal Machinery, District Forum, State Commission, National Commission.	PRINCIPLE OF MARKETING Paper A First	Unit - V :- Distribution Channels and Physical Distribution Decisions - Nature, functions, and types of distribution channels; Distribution channel intermediaries; Channel management decisions; Retailing and wholesaling; Physical Distribution Management	Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving
APR.	SPECIALISED ACCOUNTING PAPER - VII	UNIT 4 :- Royalty accounts.	INTERNATIONAL MARKETING Paper A Fourth	Unit - V Export policy and practices in India, Trends in India's foreign trade, steps in starting export business; Export finance, documentation and procedure.	Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving
APR.	ADVANCE STATISTICS Paper - IX	UNIT 4 :- Statistical Quality Control: Causes of Variations in quality characteristics, Quality Control Charts-purpose and logic, Process under control and out of control, warning limits, control charts for attributes - fraction defectives and number of defects, Acceptance sampling.			Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving
APR.	Business Laws Paper - X	UNIT 4 :- FEMA Act 1999: Objectives; Regulation and Management of FEMA, Penalties Appeal.			Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving
May.	SPECIALISED ACCOUNTING PAPER - VII	UNIT 5 :- Investment accounts.			Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving
May.	ADVANCE STATISTICS Paper - IX	UNIT 5 :- Interpolation and Extrapolation - Probolic Binomial, Newton and long frages method.			Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving
May.	Business Laws Paper - X	UNIT 5 :- W.T.O.: Brief History of WTO, Objectives and Functions, Organisation, W.T.O. and India, Regional Groupings, antidumping duties and other NTBs, Doha declaration Dispute settlement system, TRIP, TRIMS and GATS.			Completed	1. Chalk And Talk Method 2. Flip The Class 3. Group Discussion 4. Problem Solving

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Teacher Sign

Principal Sign

INDIRA GANDHI GOVERNMENT COLLEGE PANDARIA, DISTT.- KABIRDHAM (C.G.)

ANNUAL TEACHING PLAN 2022-23
DEPARTMENT OF COMMERCE

NAME OF TEACHER:- VICKY SINHA (GUEST LECTURER)

Month	Subject	M.com I Semester		Subject	M.com III Semester		Status	Teaching Aids
		Teaching Plan	Teaching Plan		Teaching Plan	Teaching Plan		
JUL.	ADVANCED ACCOUNTING PAPER - II	UNIT-1 > Accounting for issue, Forfeited and redemption of shares and debentures.	MANAGEMENT CONCEPT (Paper First)	Unit -1 Schools of Management Thought: Scientific, process, human behaviour and social system school; Decision theory school; Quantitative and system school; Contingency Theory of management; Functions of a manager.	Completed	1. Chalk And Talk Method 2 Flip The Class 3. Group Discussion 4 Problem Solving		
JUL.	STATISTIC ANALYSIS PAPER - IV	UNIT-1 > Statistics - Definitions, Characteristics, Scope and Nature, Functions, Limitations, Distinct and misue Importance & Statistical Investigations, Classification & Tabulation.	ADVANCED COST ACCOUNTING (Paper-Third)	Unit -1 Introduction - Cost Analysis, concepts and classification, Materials control - Techniques of Materials control.	Completed	1. Chalk And Talk Method 2 Flip The Class 3. Group Discussion 4 Problem Solving		
JUL.	CORPORATE ACCOUNTING PAPER - V	UNIT-1 > The Companies Act, 1956 (Relevant Provisions); Definition, Types of Companies Memorandum of association; Articles of association; Prospectus; Share capital and membership.	Management Accounting (Paper - IV)	UNIT-1 Introduction of Accounting; Management accounting as a branch accounting, objectives, nature and scope of management accounting, techniques of management accounting. Difference between financial accounting cost accounting and management accounting. Management accounting and managerial decisions; Management accountant's position, role and responsibilities	Completed	1. Chalk And Talk Method 2 Flip The Class 3. Group Discussion 4 Problem Solving		
AUG.	ADVANCED ACCOUNTING PAPER - II	UNIT-2 > Final accounts and financial statements of companies.	MANAGEMENT CONCEPT (Paper First)	Unit -II Managerial Functions : Planning - concept, significance, types; Organizing - concept, principles of authority, theories, types of organizations, authority, responsibility, power, delegation, decentralization	Completed	1. Chalk And Talk Method 2 Flip The Class 3. Group Discussion 4 Problem Solving		
AUG.	STATISTIC ANALYSIS PAPER - IV	UNIT-2 > Data Sources: Primary and Secondary, Primary data collection techniques, Schedule, Questionnaire and Interview & Sources of Secondary data.	ADVANCED COST ACCOUNTING (Paper-Third)	Unit - II Labour cost - Computation and control, Overheads - Accounting and Control	Completed	1. Chalk And Talk Method 2 Flip The Class 3. Group Discussion 4 Problem Solving		
AUG.	CORPORATE ACCOUNTING PAPER - V	UNIT-2 > Meeting under resolutions-Company management; Managerial remuneration; Winding up and dissolution of companies	Management Accounting (Paper - IV)	UNIT-2 Accounting Plan and Responsibility Centers: Meaning and significance of responsibility accounting; Responsibility centers- cost centre, profit centre and investment centre; Problems in transfer pricing; Objectives and determinates of responsibility centers.	Completed	1. Chalk And Talk Method 2 Flip The Class 3. Group Discussion 4 Problem Solving		
SEP.	ADVANCED ACCOUNTING PAPER - II	UNIT-3 > Accounting issues relative to amalgamation and reconstruction of companies.	MANAGEMENT CONCEPT (Paper First)	Unit - III Staffing Directing, Coordinating Control - nature, process, and techniques.	Completed	1. Chalk And Talk Method 2 Flip The Class 3. Group Discussion 4 Problem Solving		
SEP.	STATISTIC ANALYSIS PAPER - IV	UNIT-3 > Dispersion, Co-efficient of variance and skewness, correlation Kater- Pearson's and Spearman's ranking method and Regression analysis, Two variables case.	ADVANCED COST ACCOUNTING (Paper-Third)	Unit - III Job, Batch, Contract Costing and operating costing.	Completed	1. Chalk And Talk Method 2 Flip The Class 3. Group Discussion 4 Problem Solving		

SEP.	CORPORATELEGALFRAMEWO RK Paper - V	UNIT-3 :- The Negotiable Instruments Act,1881-Definition, types of negotiable instruments; Negotiations; holder and holders due course; payment in due course;	Management Accounting Paper - IV	UNIT-3 Budgeting: Definition of Budget; Essentials of budgeting; Types of budgets functional, master etc. Fixed and flexible budget	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4.Problem Solving
OCT.	ADVANCED ACCOUNTING PAPER - II	UNIT-4 :- Accounting for holding and subsidiary companies.	MANAGEMENT CONCEPT (Paper-Five)	Unit - IV Motivation : Process of motivation; Theories of motivation - need hierarchy theory, theory X and theory Y, two factor theory, Alderfer's ERG theory, McClelland's learned need theory, Victor Vroom's expectancy theory, Stacy Adams equity theory;	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4.Problem Solving
OCT.	STATISTIC ANALYSIS Paper - IV	UNIT-4 :- Probability Theory: Probability classical, relative and subjective probability; Addition and multiplication probability models:- Conditional probability and Baye's Theorem.	ADVANCED COST ACCOUNTING (Paper-Three)	Unit - IV Process Costing, Joint products & By - products costing, Uniform costing and Estimate costing.	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4.Problem Solving
OCT.	CORPORATELEGALFRAMEWO RK Paper - V	UNIT-4 :- Endorsement and crossing of cheque; Presentation of negotiable instruments.	Management Accounting Paper - IV	UNIT-4 Standard Costing and Variance Analysis; Standard costing as a control technique; Setting of standards and their revision; variance analysis-measuring and importance; Kinds of variances and their uses material, labour and overhead variances; Disposal of variances; Balance of variance analysis to budgeting and standard costing.	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4.Problem Solving
NOV. & DEC.	ADVANCED ACCOUNTING PAPER - II	UNIT-5 :- Accounts relating to liquidation of companies	MANAGEMENT CONCEPT (Paper-Five)	Unit - V Group Dynamics and Team development : Group dynamics - Definition and importance, Types of groups, group formation, group development, group composition, group performance factors; Principle-centered approach to team development.	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4.Problem Solving
NOV. & DEC.	STATISTIC ANALYSIS Paper - IV	UNIT-5 :- Probability Distributions: Binomial, poisson and Distributions, Their characteristics and applications.	ADVANCED COST ACCOUNTING (Paper-Three)	Unit - V Budgetary control - Importance of budgets in accounting; Nature of budgetary control; Organization for budgetary control; preparation zero base budgeting, performance budgeting, Cash Budget, Production and sales budget.	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4.Problem Solving
NOV. & DEC.	CORPORATELEGALFRAMEWO RK Paper - V	UNIT-5 :- Legal Enfranchisement for Security Markets: SEBI Act, 1992; organization and Objectives of SEBI	Management Accounting Paper - IV	UNIT-5 Marginal Costing: Concepts of marginal cost; Marginal costing and absorption; Marginal costing versus direct costing;	Completed	1. Chalk And Talk Method 2.Flip The Class 3. Group Discussion 4.Problem Solving

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Shikha
Teacher Sign

Principal Sign